## Gaining Buy-In: Individual Reflection 1/3

Take a moment to reflect on your institution and how you think you're doing in regards to each of these six buy-in strategies (or add your own on the last page). Briefly note a few things you know are already underway, and give your institution a general rating along the scale of "Emerging" to "Exemplary."

Buy-in Strategy	What are we doing in this area?	How well do we do this?
1. Leverage external pressures (eg. accreditation, demands for student learning outcomes, etc.)		O O O  Emerging Developing Accomplished Exemplary
2. Connect proposed changes to existing missions and goals		O O O  Emerging Developing Accomplished Exemplary
3. Share responsibility for planning		O O O  Emerging Developing Accomplished Exemplary

## Gaining Buy-In: Individual Reflection 2/3

Buy-in Strategy	What are we doing in this area?	How well do we do this?
4. Create a broad communication strategy		O O O  Emerging Developing Accomplished Exemplary
5. Engage concerns, listen, and implement feedback		O O O  Emerging Developing Accomplished Exemplary
6. Help faculty and staff understand the proposed changes to support student success		O O O  Emerging Developing Accomplished Exemplary

## Gaining Buy-In: Individual Reflection 3/3

Buy-in Strategy	What are we doing in this area?	How well do we do this?
		O O O  Emerging Developing Accomplished Exemplary
		O O O  Emerging Developing Accomplished Exemplary
		O O O  Emerging Developing Accomplished Exemplary